

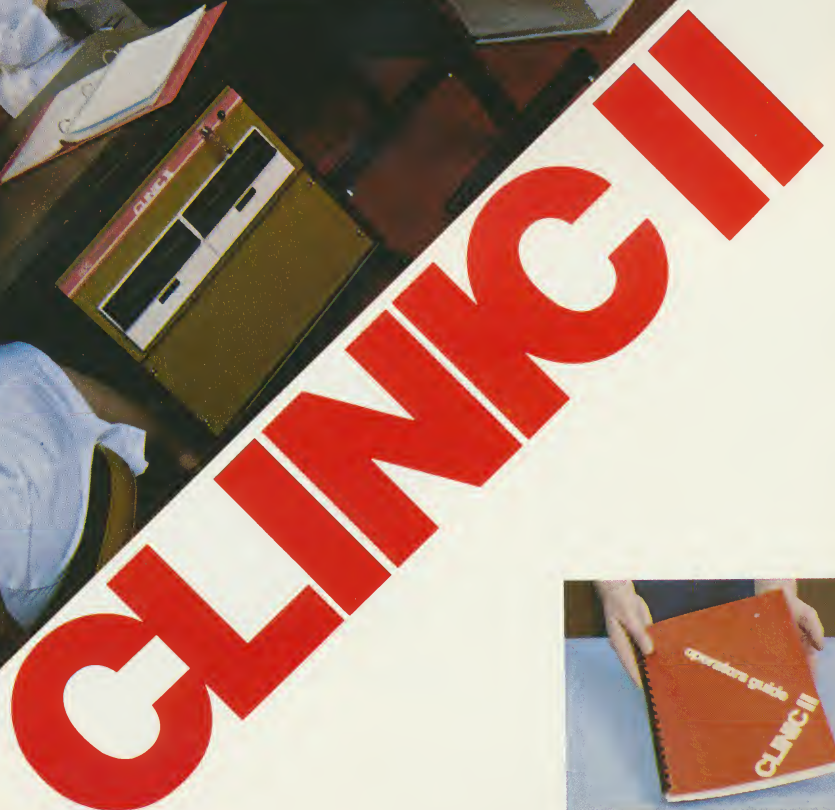
CLINIC

the first low-cost computer

CLINIC II gives you a highly capable and reliable computer system for the lowest price — because it's the newest. CLINIC II takes advantage of the latest technological developments in computer technology to provide everything you need for patient billing, record-keeping and accounting reports in a compact, easy-to-use and efficient medical group management system.

Adding CLINIC II to your staff will help you meet the increasing demands for better patient service in your growing practice. You'll be able to improve your profitability by stabilizing your operating costs — with the same office personnel and number of physicians you have today, you'll be able to serve a much larger number of patients in the future. And best of all, your CLINIC II System will remain at the same fixed cost, even though your patient load and business activity increase dramatically.

CLINIC II improves your cash flow and reduces your receivables. With CLINIC II, you'll effectively eliminate the danger of charges that are lost altogether. And since CLINIC II automatically prices each service, you'll be sure to charge the proper, full amount every time. At the cost of money today, it is costing you thousands of dollars per month to carry a large receivables load, but with CLINIC II, you can bill more frequently — once a week if you wish — to reduce that float significantly, while highlighting potential problem accounts



CLINIC II



system for better medical group management

before they affect your profits.

CLINIC II gives you better control of third party billing and payments. CLINIC II gives you tremendous flexibility in the handling and expediting of third party billing. Because of CLINIC II's unique computerized code structure, there is virtually no limit to the number of different forms that can be automatically generated for various insurance companies and governmental agencies. You'll no longer have any problems with acceptance of your submitted forms either — legibility, completeness and proper identification are assured. And at any time, CLINIC II can show exactly which third party transactions are outstanding.

CLINIC II increases your collections. Fewer accounts can become delinquent, because CLINIC II cordially reminds each patient of the status of his or her account on every statement. CLINIC II will enable you to identify potential problem accounts early and then give you collection tools with all the information you need for taking the necessary action.

CLINIC II makes your office more responsive to patient inquiries. Within seconds, you can call up any patient's entire file to provide immediate answers about medical history or treatment record. Or, you can take a quick look at each patient's outstanding balance and payment record when the patient comes in for an office visit to further improve collections. And you don't have to look through a directory or list to find the patient's identification number first, because CLINIC II files all information by patient name — you only need to enter the first few letters of the patient's surname

and CLINIC II does the rest.

CLINIC II minimizes clerical costs. CLINIC II automates all the tedious paperwork your personnel currently must perform by hand — billing, updating patient records, filling out insurance forms, bookkeeping, and accounting reports — increasing efficiency in all these areas. CLINIC II even makes entering information into the computer system easier by automatically supplying all the information that it already knows so that your clerical personnel need only fill in the new data. Both your physicians and your staff will be able to concentrate on quality patient care and service while CLINIC II manages all the details.

CLINIC II provides better visibility of your group's business operations and enhances physician productivity. CLINIC II gives you a daily summary of all new accounts, cases and transactions which can be broken down by doctor and type of payment (that is, cash, Medicare, health insurance plan, etc.). CLINIC II also has the capability of generating a comprehensive analysis of services performed and revenues received for the current month and year-to-date, either for the entire practice or by individual doctor, simplifying the whole procedure of determining each physician's contribution to overall revenues and his or her appropriate compensation. Also, using CLINIC II's many versatile reporting options, you can generate a wide variety of financial analyses and other reports to determine which areas of the group practice are profitable and which require management attention.

specifically designed for medical group practices

CLINIC II is an on-line, interactive computer system expressly developed for in-house use by small-to-medium-sized clinics and medical groups. Unlike many other adapted small business computer systems, CLINIC II is designed to accommodate all your special patient accounting and record-keeping requirements — and to keep all these records in-house for ready accessibility and complete confidentiality.

Because the developers of CLINIC II have effectively automated current medical group office practices, you won't have to overhaul your operation for the computer. Quite the contrary — CLINIC II has many built-in functional options which allow you to customize its operation to fit yours.

CLINIC II is ready to use. The entire system can be installed and functioning in a matter of hours. Within a few days, you'll be able to transfer all your existing records into the computer and proceed to use CLINIC II for all subsequent transactions.

CLINIC II is simple to operate. Your current office personnel will quickly master the use of the system, because CLINIC II guides them through every transaction, step by step. If they make an error, the computer tells them how to correct it. And since they can see the information on the video screen before it's entered, mistakes and inconsistencies are practically eliminated from your record-keeping. Also, CLINIC II offers many alternatives for the sake of convenience — for example, individual bills and insurance forms can be generated immediately, or later, all similar forms can be run at one time.

CLINIC II is completely confidential. It's no longer necessary to look at the entire patient file to enter new data — with CLINIC II, the appropriate information entered by patient name is automatically posted to the account. Also, for producing particular financial reports, CLINIC II automatically sorts all patient records to gather whatever information is required and prints the report without the operator having to look over any files whatsoever.

CLINIC II is compact and attractively styled. CLINIC II requires no unusual operating environment and occupies about the same space as a regular office desk. And special attention has been paid to the design of the system so that it will be a handsome addition to your office decor.

CLINIC II provides plenty of computing power and information storage. CLINIC II is fast — you'll get instantaneous response to inquiries, and reports can be completely printed within minutes of your request. Over one million characters of information can be simultaneously stored in the system and are immediately available to you at all times, thanks to CLINIC II's on-line, interactive operation.

CLINIC II is flexible and expandable. Built into the system are programs for updating and changing not only the information you've stored, but the way in which it's stored, too. At any time in the future, you can add additional video screen terminals and extra storage capability to accommodate the growth of your group practice.

CLINIC II

provides all the tools

For Easy Entry and Immediate Access to Patient Records

CLINIC II presents the operator with a readily understood and easy-to-use "menu" selection, listing all the options. First, CLINIC II offers the Master Menu, showing all the procedures of the system. When the operator makes a selection — for

example, "B" for DAILY PROCEDURES — then CLINIC II displays another menu, allowing the operator to select the particular task he or she wishes to perform.

```
*****CLINIC II*****

MEDICAL GROUP MANAGEMENT SYSTEM
FOR THE EXCLUSIVE USE OF
CROCKER, MACKERAL & SAMPSON, INC.

MON — FEB 15, 1979 — 9:11:07 AM

START UP PROCEDURES      A
DAILY PROCEDURES         B
MONTHLY PROCEDURES       C
END OF YEAR              D
PRINTING INSURANCE FORMS E
PRINTING THE CODE FILES  F
GENERAL INFORMATION      G

ENTER SELECTION AND RETURN:
```

One form is used to look up, add and change account information. When "BB" is selected from the "DAILY PROCEDURES" Menu, CLINIC II displays "ACCOUNT INFORMATION," the first of the three screen formats that make up the complete patient record. After filling in each blank, the operator simply hits "Return" to automatically position the console at the beginning of the next blank. When the last

```
*****DAILY PROCEDURES*****

START OF DAY              BA
ADD OR CHANGE ACCOUNT INFORMATION BB
ENTER TRANSACTIONS        BC
CHECK FINANCIAL INFORMATION BD
PRINT DAILY REPORT        BE
PRINT DOCTOR ANALYSIS     BF
PRINT PAYMENT TYPE ANALYSIS BG
PRINT APPOINTMENT LETTERS BH
SORT DAILY APPOINTMENTS  BI
SET UP APPOINTMENTS       BJ

ENTER SELECTION AND RETURN:
```

blank is completed and "Return" has been depressed, CLINIC II automatically displays the second format, "CASE ENTRY." An account may have several different cases — one for the spouse and one for each child, for example. Also, space for more transactions beyond the five allowed for in the format may be added to each case as needed.

```
*****ACCOUNT INFORMATION*****

NAME: _____
STREET: _____
CITY, STATE: _____ ZIP CODE: _____
CONTROL CODE: _____ NEW ACCOUNT DATE: __/__/__
SPECIAL MESSAGE: _____

FINANCIAL STATUS
BALANCE: _____ LAST BILLING DATE: _____
LAST PAYMENT DATE: _____ LAST PAYMENT AMOUNT: _____
YEAR-TO-DATE PAYMENTS: _____
```

The third form is "MISCELLANEOUS INSURANCE DATA," which contains all information required for CLINIC II to complete and print insurance forms (this format may vary from state to state). To look up an account, the system operator needs to enter only the first few letters of the patient's last name, and CLINIC II will display the whole name for the operator. If that's the one he or she wants, the system will then display the whole first format for reference.

```
*****CASE ENTRY*****

PAYMENT TYPE: _____ INSURANCE DATA:*****>
DOCTOR CODE: _____
PATIENT NAME: _____ INITIALS: _____
BIRTHDATE: __/__/__ SEX: _____
CASE BALANCE: _____

TRANSACTIONS
DATE  DIAGNOSIS  PROCEDURE  CHARGE  PAYMENT  INSURANCE  POS
---  -
BALANCE FORWARD >>
NEW TRANSACTION LINE
```

```
*****MISCELLANEOUS INSURANCE DATA*****

HOLD INSURANCE? _____ POLICY NUMBER: _____
HOSPITAL OR LAB: _____ GROUP NUMBER: _____
REFERRING DOCTOR: _____

RELATIONSHIP TO SUBSCRIBER:
SELF/SPOUSE _____
SON/DAUGHTER _____
HANDICAPPED CHILD _____
OTHER _____

WORKMEN'S COMPENSATION: YES? _____ NO? _____
OTHER INSURANCE: YES? _____ NO? _____
ELIGIBLE FOR MEDICARE: YES? _____ NO? _____
```


for effective medical group management

When the operator selects "BD" from the DAILY PROCEDURES Menu and enters the patient's last name, CLINIC II responds by instantly displaying a complete summary of that account's FINANCIAL INFORMATION, which can be used for collection purposes or for prompt response to patient inquiries.

```

*****FINANCIAL INFORMATION*****

ACCOUNT:  ABERNACKY, ANTHONY T.
BALANCE:  140.00          LAST BILLING DATE: 5/ 2/79

CASH PAYMENT TYPES:
LAST PAYMENT AMOUNT:      25.00
LAST PAYMENT DATE:        4/25/79
YEAR-TO-DATE PAYMENTS:    105.00

CURRENT  THIRTY  SIXTY  NINETY  DELINQUENT
 75.00   50.00   15.00    .00      .00

CASE BALANCES: TYPE  PATIENT  BALANCE
                1  ABERNACKY, ANTHONY T.  90.00
                1  ABERNACKY, SARAH J.    25.00
                1  ABERNACKY, TONIA S.    25.00
    
```

For Efficient Appointment Scheduling and Followup

CLINIC II incorporates a streamlined system for recording, tracking and following up all patient appointments. When an appointment is to be made, the CLINIC II operator selects "BJ" from the DAILY PROCEDURES Menu and enters the patient's name, the doctor's name and the appointment date and time. Then, each day when the operator selects "BH", CLINIC II will automatically search its files and write reminder letters to all patients with appointments five days hence (the system allows this number of days to be varied). Also, at the beginning of each day, the operator selects "BI" to initiate CLINIC II's generation of individual "TODAY'S APPOINTMENTS" reports for each of the group's doctors.

```

*****APPOINTMENTS*****

NAME:
DOCTOR:                      DOCTOR NAME:
DATE:
TIME:
    
```

CROCKER, MACKERAL & SAMPSON, INC.
1642 S. PARKER ROAD, SUITE 300
DENVER, CO 80231

Mary J. Gadsby
3219 Clinton
Aurora, CO 80441

7/ 3/79

Dear Patient:

Our records show you are scheduled for an appointment 7/ 8/79 at 1:00. If this time is no longer convenient for you, please notify us at least 24 hours in advance or you will be billed for the appointment. Thank you.

Sincerely yours,

Dr. Robert Topinka

*** TODAY'S APPOINTMENTS ***
7/ 3/79

TOPINKA
2

TIME OF APPOINTMENT

PATIENTS'S NAME

9:00

ABERNACKY, ANTHONY T.

10:00

NEUMANN, SILVIA

3:00

CROMPTON, CARRY W.

3:00

FERRIS, WILLIAM

4:00

SMITH, JOE S.

5:00

BACON, FRANK

CLINIC II

For Better Day-to-Day Visibility of Group Operations

CLINIC II generates a series of daily reports for tracking the medical group's activity on a day-to-day basis. The DAILY CHARGES & RECEIPTS JOURNAL lists every patient transaction for the day in the order entered. The DOCTOR'S

CHARGES, RECEIPTS, & ADJUSTMENTS REPORT summarizes all transactions by doctor, and the METHOD OF PAYMENT REPORT summarizes payments by cash and various forms of insurance and health plans.

DOCTORS' CHARGES, RECEIPTS, & ADJUSTMENTS REPORT

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DOCTOR	DAY			MONTH			YEAR		
	CHARGES	PAYMENTS	ADJUST	CHARGES	PAYMENTS	ADJUST	CHARGES	PAYMENTS	ADJUST
1	115.00	62.00	.00	115.00	62.00	.00	205.00	242.00	.00
2	25.00	45.00	.00	25.00	45.00	.00	427.00	122.00	.00
3	152.00	40.00	.00	152.00	40.00	.00	393.00	160.00	.00
TOTALS	292.00	147.00	.00	292.00	147.00	.00	1025.00	524.00	.00

DAILY CHARGES & RECEIPTS JOURNAL

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DATE	ACCOUNT NAME	PAT	TYPE	DR	DIAG	TRAN	CHARGE	PAYMENT	BALANCE
5/ 5/79	AMES, ANDREW	BA	2	3	110	90040	15.00	.00	25.00
5/ 5/79	BAKER, ROBERT K.	RK	2	3	2310	90170	50.00	.00	200.00
5/ 5/79	CROMPTON, CARRY W.	SC	2	2	5210	90250	25.00	.00	45.00
5/ 5/79	DRAKE, TERRENCE C.	MD	1	1	5710	90270	50.00	.00	195.00
5/ 5/79	DRAKE, TERRENCE C.	MD	1	1		1	.00	25.00	170.00
5/ 5/79	EMERY, AGNES L	SE	5	3	3010	90070	37.00	.00	37.00
5/ 5/79	EMERY, AGNES L	SE	5	3		1	.00	25.00	12.00
5/ 5/79	FERRIS, WILLIAM	WF	1	2		3	.00	45.00	76.00
4/15/79	GADSBY, MARY J.	MG	3	1	1110	90080	65.00	.00	65.00
5/ 5/79	GADSBY, MARY J.	MG	3	1		3	.00	37.00	28.00
5/ 5/79	HABERSTON, KATHERINE L.	KH	1	3	3710	90030	10.00	.00	25.00
5/ 5/79	JONES, JOHN	MJ	1	3	110	90150	40.00	.00	30.00

TOTALS FOR THE DAY:

292.00 132.00

METHOD OF PAYMENT REPORT

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TYPE	DAY			MONTH			YEAR		
	CHARGES	PAYMENTS	ADJUST	CHARGES	PAYMENTS	ADJUST	CHARGES	PAYMENTS	ADJUST
1	100.00	70.00	.00	100.00	70.00	.00	423.00	320.00	.00
2	90.00	15.00	.00	90.00	15.00	.00	438.00	132.00	.00
3	65.00	37.00	.00	65.00	37.00	.00	65.00	37.00	.00
4	.00	.00	.00	.00	.00	.00	37.00	.00	.00
5	37.00	25.00	.00	37.00	25.00	.00	37.00	25.00	.00
6	.00	.00	.00	.00	.00	.00	25.00	10.00	.00
TOTALS	292.00	147.00	.00	292.00	147.00	.00	1025.00	524.00	.00

For Faster Processing of Third Party Claims

*****INSURANCE FORMS*****

PRINT BLUESHIELD FORMS	EA
PRINT BLUECROSS FORMS	EB
PRINT MEDICARE FORMS	EC
PRINT MEDICAID FORMS	ED
RETURN TO MAIN MENU	RETURN

ENTER SELECTION AND RETURN:

CLINIC II can handle any number of different INSURANCE COMPANY AND GOVERNMENTAL AGENCY CLAIM FORMS. Because the information required varies widely from company to company and from state to state, the "INSURANCE FORMS" Menu and computer-printed forms shown here are only examples of CLINIC II's versatility. Upon the operator's command for the printing of a particular kind of form, CLINIC II automatically sorts through all patient files and completes the form for all appropriate patients, providing the proper form identification and other required codes, descriptions and specific information — all printed within the appropriate spaces on the form. Also, because of CLINIC II's method of filing patients under the account of the financially responsible party, you can easily manage claims or multiple insured patients in a particular family.

[illegible]

CLINIC II

For Improved Cash Flow and Increased Collections

*****MONTHLY PROCEDURES*****

PRINT STATEMENTS CA
PRINT AGING REPORT CB
PRINT SERVICE ANALYSIS CC
PRINT COLLECTION ANALYSIS CD
PRINT DELINQUENCY REPORT CE
PREPARE FOR NEW MONTH CF
DELETE INACTIVE ACCOUNTS CG
DELETE INACTIVE CASES CH
PUT TRANSACTIONS IN BALANCE FORWARD CI

ENTER SELECTION AND RETURN.

CLINIC II prepares and prints individual STATEMENTS for each outstanding patient account as frequently as you may wish to bill — and complete aging information is shown on the face of the statement to encourage prompt payment. Also, any of a series of collection messages, "mass" messages (such as "Season's Greetings"), or even individual messages can be printed on the statement.

Then, as part of the monthly (or, if you choose, briefer accounting period) procedures, CLINIC II gives you a complete ACCOUNTS RECEIVABLE AGING REPORT to show you the status of all accounts receivable by patient and the DELINQUENCY REPORT, which shows all accounts outstanding over 120 days with addresses and phone numbers for immediate action. CLINIC II also produces a COLLECTION ANALYSIS, showing overall delinquency percentages and current payments by account age.

STATEMENT TELEPHONE
STATEMENT TELEPHONE
STATEMENT TELEPHONE

MAKE CHECK PAYABLE TO: CROCKER, MACKERAL & SAMPSON, INC.
1642 S. PARKER RD., SUITE 300
DENVER, CO 80231

ANTHONY T. ABERNACKY
23 S. PARKER ROAD
AURORA, CO 80231

STATEMENT DATE: 5/ 5/79
ACCOUNT NUMBER:

AMOUNT PAID \$:

Please detach & return this portion with your remittance.

DATE	DR.	PAT.	SERVICE	CHARGES	CREDITS	BALANCE
2/10/79	MM	AA	BALANCE FORWARD			95.00
2/21/79	MM	AA	PAYMENT		35.00	60.00
2/21/79	MM	AA	PAYMENT		35.00	25.00
2/21/79	MM	AA	PAYMENT		10.00	15.00
3/ 5/79	MM	AA	BRIEF EXAMINATION	25.00	.00	40.00
3/ 5/79	MM	SA	BRIEF EXAMINATION	25.00	.00	65.00
3/ 5/79	MM	TA	BRIEF EXAMINATION	25.00	.00	90.00
4/19/79	MM	AA	INTERMEDIATE EXAMINATION	50.00	.00	140.00
4/19/79	MM	AA	MINIMAL SERVICE	15.00	.00	155.00
4/25/79	MM	AA	PAYMENT		25.00	130.00
OVERDUE ACCOUNT--IF PAYMENT IS IN THE MAIL, THANK YOU.						
OVER 30 DAYS	OVER 60 DAYS	OVER 90 DAYS	OVER 120 DAYS	DATE LAST PYMT	AMOUNT PD THIS YR.	PAY LAST AMOUNT IN THIS COLUMN
75.00	15.00	.00		4/25/79	105.00	

* PAT - PATIENT * DR - DOCTOR
Payments received after statement date will appear on next statement.

ACCOUNTS RECEIVABLE AGING
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TYPE	ACCOUNT NAME	LAST PAYMT	LAST PAY	PAY YTD	BALANCE	CURRENT	30 DAY	60 DAY	90 DAY	120/OVER
1	ABERNACKY, ANTHONY T.	4/25/79	25.00	105.00	90.00	75.00	.00	15.00	.00	.00
1	BACON, FRANK		.00	.00	20.00	.00	.00	.00	.00	20.00
1	DRAKE, TERRENCE C.	5/ 5/79	25.00	125.00	170.00	50.00	.00	.00	120.00	.00
1	FERRIS, WILLIAM	5/ 5/79	45.00	45.00	76.00	73.00	.00	.00	3.00	.00
1	GOLDSTEIN, SALLY F.		.00	.00	.00	.00	.00	.00	.00	.00
1	HABERSTON, KATHERINE L.	2/10/79	10.00	10.00	25.00	10.00	.00	15.00	.00	.00
1	HOWARD MOORE	3/20/79			1000.00	.00	1000.00	.00	.00	.00
1	JACKSON, MARTHA M.		.00	.00	-10.00	.00	.00	.00	.00	.00
1	JONES, JOHN	3/29/79	10.00	10.00	30.00	.00	.00	.00	.00	.00
1	LINSTROM, LINDA		.00	.00	.00	.00	.00	.00	.00	.00
1	PATTERSON, KIMBLE		.00	.00	.00	.00	.00	.00	.00	.00
1	SMITH, JOE S.	10/20/78	25.00	25.00	40.00	.00	.00	.00	40.00	.00
1	TANNER, JODY	2/ 1/79	20.00	.00	.00	-20.00	.00	.00	20.00	.00
1	VEREEKE, JAMES L.	3/17/79			381.11	.00	381.11	.00	.00	.00
1	WILSON, DAVID D		.00	.00	37.00	.00	.00	37.00	.00	.00
TOTAL FOR PAYMENT TYPE:					1859.11	208.00	1381.11	67.00	183.00	20.00
					100.00%	11.18%	74.28%	3.60%	9.84%	1.07%

DELINQUENCY REPORT

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NAME & ADDRESS	TELEPHONE	BALANCE	DELINQUENT	LAST PAYMT	LAST PAY \$	COMMENTS
BACON, FRANK 3247 SO PARNET DRIVE ENGLEWOOD, CO 80444	(303)555-7856	20.00	20.00		.00	
LINSTROM, LINDA 4056 WEST EVANS DENVER, CO 80990	(305)539-9822	37.00	37.00		.00	
PATTERSON, KIMBLE 90001 S FOURTH STREET ENGLEWOOD, CO 80445	(303)411-3121	48.00	48.00		.00	
SMITH, JOE S. 6678 E BALZAC CIRCLE ENGLEWOOD, CO 80111	(303)755-8097	52.00	12.00	10/20/78	25.00	
VEREEKE, JAMES L. 324 BERKLEY OAKLAND, CALIF 90203		418.11	37.00	3/17/79		

COLLECTION ANALYSIS

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CURRENT RECEIVABLES			# STATEMENTS		CURRENT MONTH				CURRENT PAYMENTS BY ACCOUNT AGE					
MO	TOTAL	DELINQ	%	NUMBER	DELINQ	CHARGES	PAYMENTS	%	ADJUST	CURRENT	30 DAYS	60 DAYS	90 DAYS	120/OVER
01	.00					195.00	125.00	64.10		25.00				100.00
										20.00%	.00%	.00%	.00%	80.00%
02	752.00	145.00	19.28	5	0	177.00	110.00	62.14	.00	30.00	80.00			
										27.27%	72.72%	.00%	.00%	.00%
03	.00					50.00	40.00	80.00		15.00		35.00		25.00
										37.50%	.00%	87.50%	.00%	62.50%
04	2367.11	20.00	.84	22	1	311.00	42.00	13.50		17.00	25.00			
										40.47%	59.52%	.00%	.00%	.00%
05	2512.11	20.00	.79	22	1	227.00	132.00	58.14		87.00			45.00	
										65.90%	.00%	.00%	34.09%	.00%
YEAR TO DATE TOTALS						960.00	449.00	46.77	.00	174.00	105.00	35.00	45.00	.00
										38.75%	23.38%	7.79%	10.02%	.00%

CLINIC II

For Automatic Production of Individually Typed Letters and Mailing Labels

CLINIC II provides the capability of producing a variety of standardized letters which can be individually typed to a certain group of your accounts selected according to your criteria. You simply indicate those selection criteria — such as all accounts with past due balances over \$100 in excess of 60 days — and the particular letter you want those accounts to receive, and CLINIC II will automatically type letters to all accounts meeting those criteria. Similarly, CLINIC II can generate mailing labels for all accounts or for any particular

group of accounts. The system is also able to sort accounts — that is, to put them in a particular order, such as in Zip Code order for a bulk mailing. This capability can be combined with the selection criteria to produce account listings or mailing labels for a variety of account management purposes: for example, you can sort all accounts in a particular Zip Code to receive a special mailing, or you can produce a list of all patients who have received a certain type of treatment for follow-up.

CROCKER, MACKERAL & SAMPSON, INC.
1642 S. Parker Road, Suite 300
Denver, CO 80231

5/ 5/79

Mr. Frank Bacon
3247 S. Parnet Drive
Englewood, CO 80444

Dear Mr. Bacon:

It has come to our attention that your account shows a balance of \$ 20.00, which has been due since 1/ 5/79.

You are, of course, aware of the impact which a bad credit rating can have on your life, and I am sure that you will take care of this matter immediately. If payment has not been made within two weeks, we will be forced to turn your account over to a collection agency.

Thank you for your prompt attention.

Sincerely,

J. B. Parkersen
Credit Manager

JBP:ct

ANTHONY T. ABERNACKY
23 S. PARKER ROAD
AURORA, CO 80231

ANDREW AMES
1642 S. PARKER
DENVER, CO 80211

SAMUEL ANDERSON
11 NORTH PINE
AURORA, CO 80123

FRANK BACON
3247 S. PARNET DRIVE
ENGLEWOOD, CO 80444

ROBERT K. BAKER
112 WEST 42ND AVENUE
COLORADO SPRINGS, CO 81103

LINDA LINSTROM
4056 WEST EVANS
DENVER, CO 80990

KIMBLE PATTERSON
90001 S. FOURTH STREET
ENGLEWOOD, CO 80445

JOE S. SMITH
6678 E. BALZAC CIRCLE
ENGLEWOOD, CO 80111

JAMES L. VEREEKE
324 BERKLEY
OAKLAND, CA 90203

For Ongoing Analysis of Your Group Practice and Future Planning

One of the options presented on the MONTHLY PROCEDURES Menu is the ANALYSIS OF SERVICES REPORT, which summarizes all transactions performed by the individual doctor in the various service categories. At a glance you can quickly see how each doctor is spending his time and what contribution he or she is making to the group's overall revenues. Together

with the many other reporting options available with CLINIC II, you'll be able to make appropriate adjustments in the workload of your physicians and staff personnel to improve productivity and increase efficiency. Then, you can base your plans for the future on these precise assessments of the group's actual working performance today.

ANALYSIS OF SERVICES FOR ANTHONY CROCKER											
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PROC	DESCRIPTION	CURRENT MONTH TRANSACTIONS					YEAR-TO-DATE TRANSACTIONS				
		NUMBER	%TTL#	AVE AMT	TOTAL AMT	%TTL#	NUMBER	%TTL#	AVE AMT	TOTAL AMT	%TTL#
OFFICE VISITS											
90030	MINIMAL SERVICE	0	0	.00	.00	.00	1	33	45.00	45.00	33.33
90040	BRIEF EXAMINATION	0	0	.00	.00	.00	1	33	25.00	25.00	18.51
90080	COMPREHENSIVE RE-EXAMINATION	1	100	65.00	65.00	100.00	1	33	65.00	65.00	48.14
TOTAL		1	100	65.00	65.00	100.00	3	100	45.00	135.00	100.00
HOME VISITS											
TOTAL		0	100	.00	.00	100.00	0	100	.00	.00	100.00
HOSPITAL VISITS											
90270	EXTENDED RE-EXAM (HOSP)	1	100	50.00	50.00	100.00	1	100	50.00	50.00	100.00
TOTAL		1	100	50.00	50.00	100.00	1	100	50.00	50.00	100.00
PAYMENTS											
1	PAYMENT	1	50	25.00	25.00	40.32	5	83	41.00	205.00	84.71
3	INSURANCE PAYMENT	1	50	37.00	37.00	59.67	1	16	37.00	37.00	15.28
TOTAL		2	100	31.00	62.00	100.00	6	100	40.33	242.00	100.00
ADJUSTMENTS											
50	DATA ENTRY ERROR	0	0	.00	.00	.00	1	100	20.00	20.00	100.00
TOTAL		0	100	.00	.00	100.00	1	100	20.00	20.00	100.00

CLINIC II Medical Group Management

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ADC APPLIED DATA
COMMUNICATIONS

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